

'Promote local professionals'

Abhishek Gaur talks to Ajay Data, CEO Data Infosys on the over all IT scenario in Rajasthan



Your comments on IT sector in Rajasthan?
We have come a long way in IT sector especially when we are still living in a customary society. The two most emerging sub sectors in IT sectors are Telecommunication and Internet where we have been remarkably good both in accepting the technology and implementing it.

Do you feel the need for a special body to monitor the IT sector in the state?
Considering the growth rate of IT sector in the state there is a need for an organisation to monitor this sector in the state. Though there are several small bodies like the doctors associations, operators association and many others but still there is no body to monitor the IT sector as a

whole. The state government has to take initiative in this direction as without its assistance and involvement such a big organisation is not possible.
What are the investments potentials in IT sector in the state?
There is huge investment potential in this sector provided we have sound

infrastructure and facilities to tempt big IT majors to the state. Again the cross line on the state government. We have to promote our own IT people and industries to attract these big giants. After all ancillaries have to cater to the needs of big industries. If Bill Gates or Narayan Marthy want to set up their IT firms in the state they obviously need professionals and other technical and non technical support from local IT industries. They can't rush

Outsourcing has developed as a parallel industry in India. Certainly it has its increasing share in the IT industry as a whole. Several of the local firms have been working for their foreign clients.
Again I would like to say that when outside firms can show their confidence in local professionals then why can't we.
The state government being one of the biggest organisations can cater to the needs of all the IT

It would not only develop our IT sector but more importantly it would help make our state a mature.
What should be the proper mode of development?
Besides competency in services and products we have to stress upon software development.
We should emphasis on creating our own products so that ownership of software lies in our hand.
Mostly we are using foreign software and it's the software market that dominates the IT sector.
It is the basic mantra of development. Public Private Participation (PPP) in this sector could open new gates of development in the sector for which again it's the state government, which has to take the initiative.
We are proud to develop our own software SPAN/ADDO for complete e-mail protection, which is even marketed by IBM.
It's only due to our innovative efforts that we have become the only company in Rajasthan to have a tie up with the Microsoft. So innovation is certainly required in IT Sector.

to the US or Bangalore every time.
What do you have say about outsourcing in India?

professionals in the state, however, when it comes to outsourcing its projects the government looks towards the people of other cities and states.